

HSIE Results Daily

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Results Reviews

- **General Insurance Corporation:** General Insurance Corporation (GICRE) reported a 2% decline in net earned premium (NEP), materially missing our topline estimates amid intensified competition. PAT clocked in at INR17.4 bn (-29% YoY), driven by an elevated claims ratio (87.9%) and the COR at 107.4% (365bps YoY deterioration). GICRE, India's leading re-insurer with domestic market share at 52%, benefits from the 4% mandatory re-insurance cessation, and right-of-first refusal (ROFR), which offers preferential access to domestic re-insurance placements. Armed with the rating upgrade to A-, we are more constructive on GICRE's overseas business, given enhanced qualifying criteria for participation in the re-insurance market. We flag the inherent risk to GICRE's topline from potential end of obligatory cessation, and moderation in domestic market share on account of rising competition from foreign re-insurer branches (FRBs), cross-border re-insurers, and insurers' risk retention strategy. We expect 5% NEP/PAT CAGR over FY26-28E, given signs of softness in property premia and sustainable float income from the investment book (INR1.5tn). Our earnings forecasts have undergone minor changes as we factor in FY26 annual report disclosures. We maintain ADD with a TP of INR500 (0.8x Mar-28 BV).
- **Ahluwalia Contracts:** Ahluwalia Contracts (AHLU) reported a revenue/EBITDA/APAT of INR 11.3/0.5/0.1bn, a beat/miss of +4.7/-49.7/-79.9% respectively. Heightened labor cost witnessed in Q1FY27 is expected to be the new normal, while billing dispute of INR 290mn for AIIMS Jammu project has also put a dent on EBITDA. ~11% of the order book (OB) is fixed price while balance is variable price, indicating price increases can be negotiated by AHLU with its customers and are already under discussions. The OB as of Jun'26 stood at INR 206.6bn (~4.5x FY26 revenue). FYTD order inflow (OI) stood at INR 5.1bn (excl. GST). For FY27, AHLU guides revenue at +12-15% YoY (earlier: +15-20% YoY), EBITDA margin guidance is removed owing to multiple level of uncertainties viz. elevated labour costs, commodity pressures, NGT ban, etc. We have cut our margins/EPS estimates to factor in the delayed project start and weak profitability. Given that there is limited upside to the CMP, we maintain ADD, with a reduced TP of INR 764 (14x Jun-28E EPS).

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General Insurance Corporation

Softer Q1FY27; likely headwinds in FY27E

General Insurance Corporation (GICRE) reported a 2% decline in net earned premium (NEP), materially missing our topline estimates amid intensified competition. PAT clocked in at INR17.4 bn (-29% YoY), driven by an elevated claims ratio (87.9%) and the COR at 107.4% (365bps YoY deterioration). GICRE, India's leading re-insurer with domestic market share at 52%, benefits from the 4% mandatory re-insurance cessation, and right-of-first refusal (ROFR), which offers preferential access to domestic re-insurance placements. Armed with the rating upgrade to A-, we are more constructive on GICRE's overseas business, given enhanced qualifying criteria for participation in the re-insurance market. We flag the inherent risk to GICRE's topline from potential end of obligatory cessation, and moderation in domestic market share on account of rising competition from foreign re-insurer branches (FRBs), cross-border re-insurers, and insurers' risk retention strategy. We expect 5% NEP/PAT CAGR over FY26-28E, given signs of softness in property premia and sustainable float income from the investment book (INR1.5tn). Our earnings forecasts have undergone minor changes as we factor in FY26 annual report disclosures. We maintain ADD with a TP of INR500 (0.8x Mar-28 BV).

- **Change in product mix:** Overall NEP declined 2% as competitive intensity from FRBs weighed on commercial pricing. GICRE proactively realigned its business mix, driving a 500-bps uplift in the health segment to 25% of GWP, providing a buffer against fire portfolio softness seen during the quarter. The life segment also gained traction (10% mix contribution), supporting GICRE's strategic diversification efforts.
- **Ratings upgrade yet to provide overseas scale benefits:** GICRE secured a rating upgrade to A-, which under normal market conditions, would have materially enhanced its competitiveness in global reinsurance markets. However, persistent global volatility and uncertainty from the Middle East conflict, have tempered the anticipated uplift, with the pricing environment too soft for GICRE to aggressively deploy reinsurance capacity. Despite these headwinds, we build overseas premium contribution to rise to ~28% by FY28E (FY26: 25%), supported by gradual normalization in risk appetite.
- **Overhang from potential end to obligatory cessation:** With the Indian re-insurance market maturing, grant of approval to domestic re-insurer Value attics, and the increasing presence of global re-insurers such as Swiss Re and Munich Re, the industry has been lobbying for an end to the obligatory cessation. Our analysis suggests a 15-20% adverse knock to GICRE's domestic premium, in case the IRDAI removes the 4% mandatory cessation.

Financial summary

(INR bn)	1QFY27	1QFY26	% chg	4QFY26	FY26	FY27E	FY28E
Net earned premium	110.9	112.7	-1.6	99.1	397.4	410.0	438.7
Combined ratio (%)	107.4	103.8	365bps	98.4	105.1	104.9	104.6
APAT	19.0	26.7	-28.8	27.7	104.0	99.2	112.6
AEPS	10.9	15.2	-28.8	15.8	59.3	56.6	64.2
ABVPS					476.1	584.8	662.3
P/E (x)					6.4	6.7	5.8
P/ABV (x)					0.7	0.61	0.53
ROE (%)					12.8	10.7	10.3

Source: Company, HSIE Research

ADD

CMP (as on 17 Aug 2026)	INR 356
Target Price	INR 500
NIFTY	24,288

KEY CHANGES	OLD	NEW
Rating	ADD	ADD
Price Target	INR500	INR 500
EPS%	FY27E	FY28E
	-1.9%	-1.9%

KEY STOCK DATA

Bloomberg code	GICRE IN
No. of Shares (mn)	1,754
MCap (INR bn) / (\$ mn)	624/6,523
6m avg traded value (INR mn)	313
52 Week high / low	INR 418/347

STOCK PERFORMANCE (%)

	3M	6M	12M
Absolute (%)	(8.2)	(8.7)	(8.0)
Relative (%)	(11.6)	(1.8)	(4.4)

SHAREHOLDING PATTERN (%)

	Mar-26	June-26
Promoters	82.4	77.4
FIs & Local MFs	13.5	17.73
FPIs	2.05	2.43
Public & Others	2.0	2.45
Pledged Shares	Nil	Nil

Source: BSE

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Ahluwalia Contracts

Weak profitability; multiple headwinds

Ahluwalia Contracts (AHLU) reported a revenue/EBITDA/APAT of INR 11.3/0.5/0.1bn, a beat/miss of +4.7/-49.7/-79.9% respectively. Heightened labor cost witnessed in Q1FY27 is expected to be the new normal, while billing dispute of INR 290mn for AIIMS Jammu project has also put a dent on EBITDA. ~11% of the order book (OB) is fixed price while balance is variable price, indicating price increases can be negotiated by AHLU with its customers and are already under discussions. The OB as of Jun'26 stood at INR 206.6bn (~4.5x FY26 revenue). FYTD order inflow (OI) stood at INR 5.1bn (excl. GST). For FY27, AHLU guides revenue at +12-15% YoY (earlier: +15-20% YoY), EBITDA margin guidance is removed owing to multiple level of uncertainties viz. elevated labour costs, commodity pressures, NGT ban, etc. We have cut our margins/EPS estimates to factor in the delayed project start and weak profitability. Given that there is limited upside to the CMP, we maintain ADD, with a reduced TP of INR 764 (14x Jun-28E EPS).

- **Q1FY27 financial highlights:** Revenue: INR 11.3bn (+12/-14.9% YoY/QoQ, a 4.7% beat). EBITDA: INR 0.5bn (-44.1/-61% YoY/QoQ, a 49.7% miss). EBITDA margin: 4.3% (-430/-506bps YoY/QoQ, vs. our estimate of 8.9%). EBITDA was impacted by INR 290mn (260bps), owing to disallowed cost in AIIMS Jammu final bill by client and balance by Haryana (50% of order book) minimum labor wages hike of 35-40% effective 1 Apr 2026 and employee ramp-up owing to scale of business. RPAT: INR 114mn (-77.7/85.8% YoY/QoQ, a miss of 79.9%).
- **Strong OB, execution monitored:** The OB as of Jun'26 certainly provides visibility on execution for next three years. Management's ability to renegotiate labor and commodity costs amid inflationary environment remains monitorable on future revenue growth and profitability. Segment-wise OB stands at 39.7/18.3/18.2/17.4/5.8/0/6% toward residential, institutional, infrastructure, commercial/industrial, hospital, and hotels respectively. Sector-wise the OB stands at 61.7/28.3/9.3/0.7%, spread across private, center, state, and overseas (govt.) respectively. Geographically, the OB is exposed to north, west, east, south, and overseas (Nepal) at 52/23.5/16.3/7.5/0.7% respectively.
- **Robust net cash position:** AHLU is debt-free, with INR 22mn gross debt and total cash and cash equivalents of over INR 9.2bn, as of June'26. Q1FY27 capex was at INR 0.6bn (FY27/28 targeted at INR 2.2-2.5bn respectively). NWC stood stable at 119 days as of Q1FY27 (Q4/Q3FY26: 104/103 days).

Standalone Financial Summary (INR mn)

Particulars	1QFY27	1QFY26	YoY (%)	4QFY26	QoQ (%)	FY26	FY27E	FY28E	FY29E
Revenue	11,258	10,049	12.0	13,223	(14.9)	45,652	50,784	57,894	65,073
EBITDA	482	863	(44.1)	1,236	(61.0)	4,345	3,910	5,268	6,182
APAT	114	511	(77.7)	801	(85.8)	2,643	2,306	3,400	3,981
Diluted EPS (INR)	1.7	7.6	(77.7)	12.0	(85.8)	39.5	34.4	50.8	59.4
P/E (x)						20.1	23.1	15.6	13.4
EV / EBITDA (x)						10.5	12.8	9.7	8.2
RoE (%)						13.7	11.0	14.8	15.0

Source: Company, HSIE Research

Change in estimates (INR mn)

Particulars	FY27E			FY28E		
	New	Old	Change (%)	New	Old	Change (%)
Revenue	50,784	51,759	(1.9)	57,894	59,782	(3.2)
EBIDTA	3,910	5,124	(23.7)	5,268	5,918	(11.0)
EBIDTA (%)	7.7	9.9	(220.0)	9.1	9.9	(80.0)
APAT	2,306	3,214	(28.3)	3,400	3,880	(12.4)

Source: HSIE Research

ADD

CMP (as on 17 Aug 2026)	INR 794
Target Price	INR 764
NIFTY	24,288

KEY CHANGES	OLD	NEW
Rating	ADD	ADD
Price Target (INR)	INR 824	INR 764
	FY27E	FY28E
EPS Change %	28.3	-12.4

KEY STOCK DATA

Bloomberg code	AHLU IN
No. of Shares (mn)	67
MCap (INR bn) / (\$ mn)	53/556
6m avg traded value (INR mn)	56
52 Week high / low	INR 1,078/645

STOCK PERFORMANCE (%)

	3M	6M	12M
Absolute (%)	(0.1)	(1.7)	(16.4)
Relative (%)	(3.4)	5.1	(12.9)

SHAREHOLDING PATTERN (%)

	Mar-26	Jun-26
Promoters	55.32	55.32
FIs & Local MFs	22.32	22.32
FPIs	13.74	14.05
Public & Others	8.61	8.32
Pledged Shares	-	-

Source: BSE

Pledged shares as % of total shares

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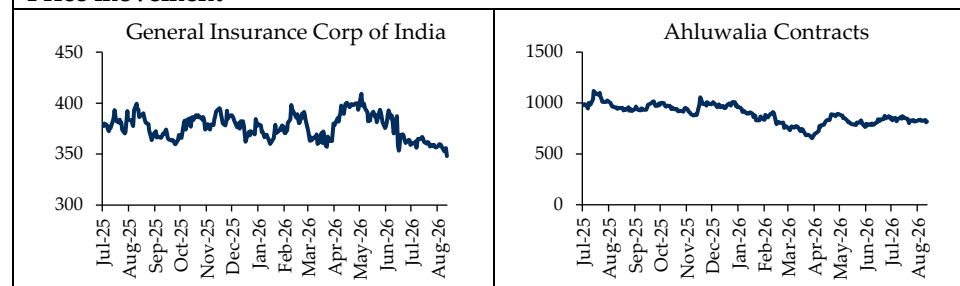
Rating Criteria

BUY: >+15% return potential
ADD: +5% to +15% return potential
REDUCE: -10% to +5% return potential
SELL: > 10% Downside return potential

Disclosure:

Analyst	Company Covered	Qualification	Any holding in the stock
Krishnan ASV	General Insurance Corporation	PGDM	NO
Samarth Desai	General Insurance Corporation	MSc	NO
Parikshit Kandpal	Ahluwalia Contracts	CFA	NO
Aditya Sahu	Ahluwalia Contracts	MBA	NO
Jay Shah	Ahluwalia Contracts	CA	NO

Price movement



Disclosure:

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